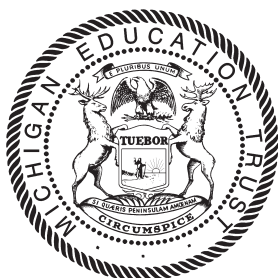


THEY'LL NEVER OUTGROW AN EDUCATION



2010-2011 ANNUAL REPORT

CONTRACT PLANS B&C



This report is available at **www.SETwithMET.com**.
To have a copy mailed to you, call
1-800-MET-4-KID.



STATE OF MICHIGAN
DEPARTMENT OF TREASURY
LANSING

RICK SNYDER
GOVERNOR

ANDY DILLON
STATE TREASURER

April 2012

Dear MET Participants:

We are pleased to present the Fiscal Year 2010-11 Annual Report for the Michigan Education Trust (MET) program. By law, an actuarial evaluation must be performed annually to determine MET's ability to pay future benefits. The actuary report prepared by Gabriel Roeder Smith & Company for contracts purchased from 1988 to 1990 (referred to in this Annual Report as Plan B and Plan C contracts) as of September 30, 2011, is available on-line at **www.SETwithMET.com**.

If you have not yet purchased full four-year contracts, we encourage you to consider additional purchases this year. The 2012 enrollment period is currently open and ends August 31, 2012. Please feel free to call the MET office with any questions or concerns you may have at (800) MET-4-KID (638-4543) or (517) 335-4767 in the greater Lansing area. You may also e-mail us at **TreasMET@michigan.gov**.

Sincerely,

Handwritten signature of Andy Dillon in black ink.

Andy Dillon
MET Chairman
State Treasurer

Handwritten signature of Robin R. Lott in black ink.

Robin R. Lott
Executive Director
Michigan Education Trust

MET BOARD AND LEADERSHIP

A nine-member Board of Directors administers the Michigan Education Trust (MET) program. Board members are responsible for policy development, investment initiatives, program development and implementations. The Governor, on advice and consent of the Senate, appoints MET Board members, who represent expertise in business, academics or finance. The State Treasurer, Andy Dillon, serves as Chairperson. Robin Lott, Executive Director, serves as liaison to the MET Board of Directors and administers MET operations.

MICHIGAN EDUCATION TRUST BOARD OF DIRECTORS

MR. ANDY DILLON
State Treasurer
MET Chair

MR. ROBERT A. BOWMAN
MET President
President & CEO, MLB Advanced Media, L.P.

DR. THOMAS P. SULLIVAN
MET Vice President
President, Cleary College

DR. SUSAN W. MARTIN
President, Eastern Michigan University

DR. GAIL MEE
President, Henry Ford Community College

DR. MARLENE E. DAVIS
CEO Leadership Strategies L.L.C.

MR. GREGORY CLEVINGER
Teacher, Rochester Adams High School

MR. ELIYA (LOUIE) BOJI
Founder & Managing Member, Boji Group

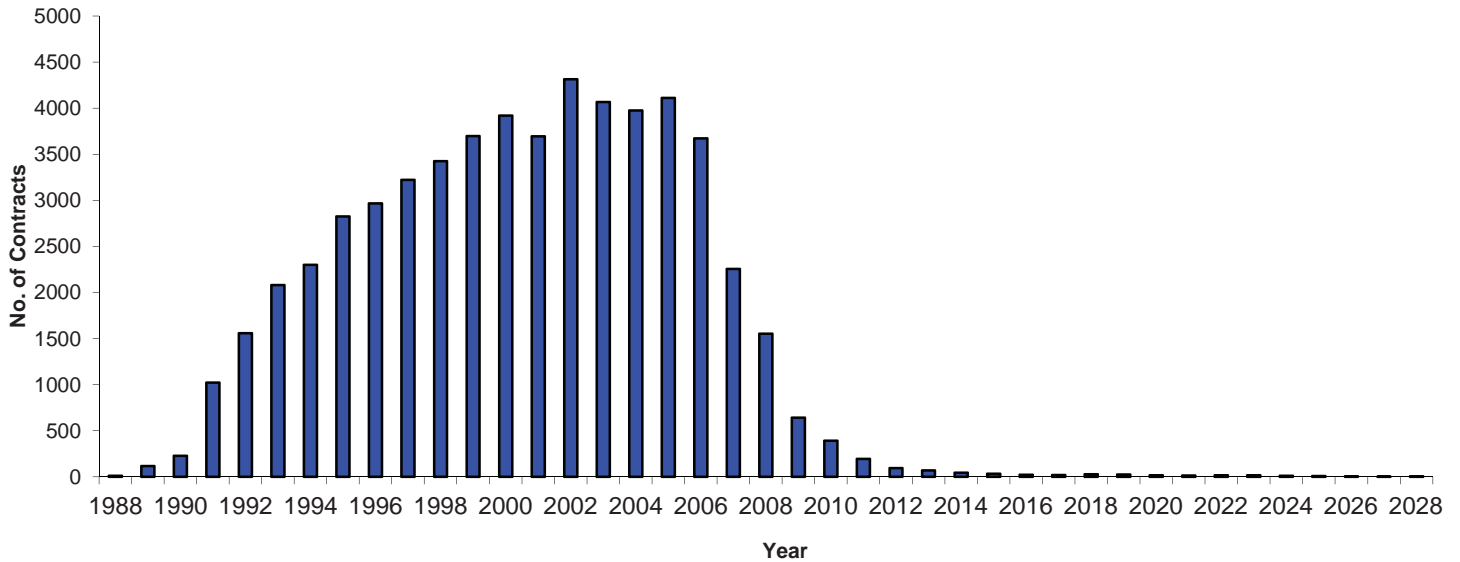
MR. DONAT LECLAIR

THE MET PROGRAM

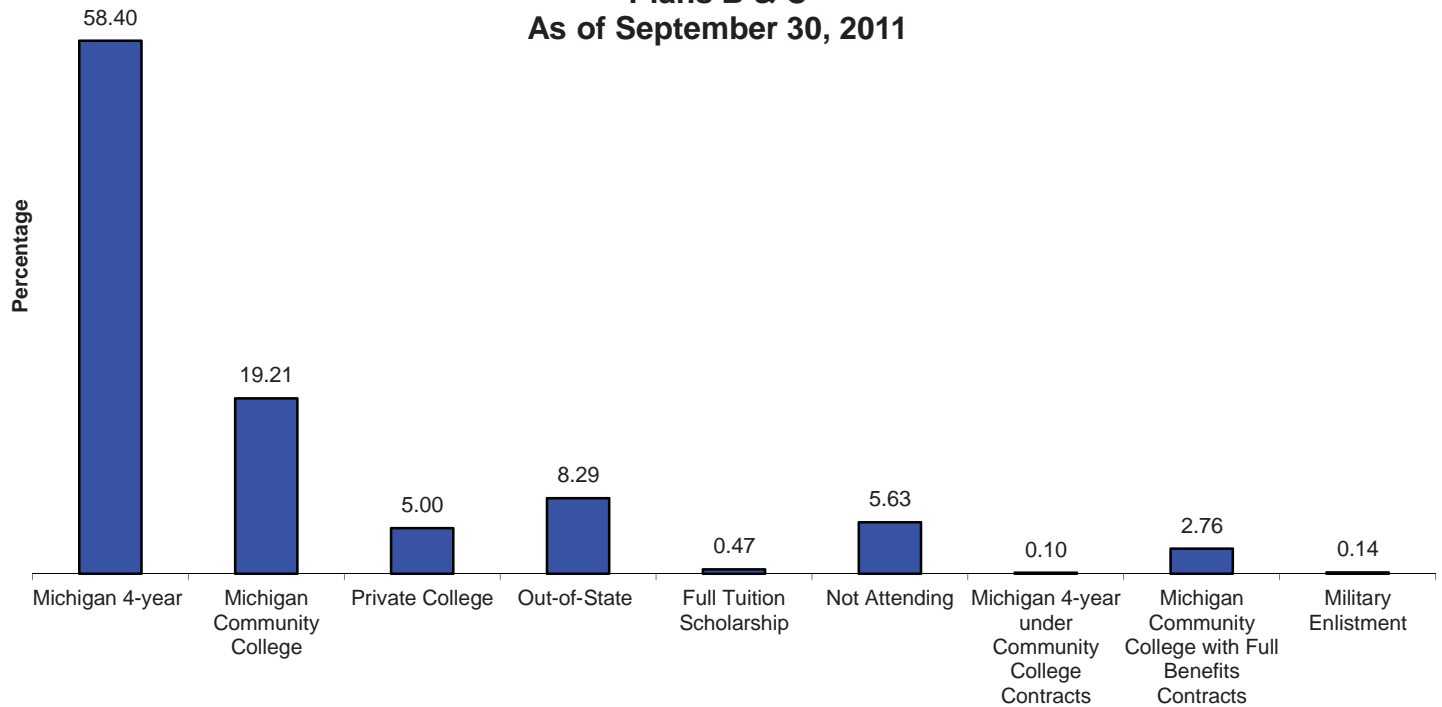
MET was established pursuant to Public Act 316 of 1986 as Michigan's prepaid tuition program. MET is a "qualified tuition program" under Section 529 of the Internal Revenue Code which provides tax exemption for the trust and tax exemption of earnings for contract participants who use MET funds to pay for qualified higher education expenses.

MET allows parents, grandparents, businesses, and others to make contributions at the current rate of tuition for a child to attend any Michigan public college in the future. Michigan is the first state in the nation to enact legislation for a prepaid tuition program. Today, all 50 states have established similar prepaid or college savings programs.

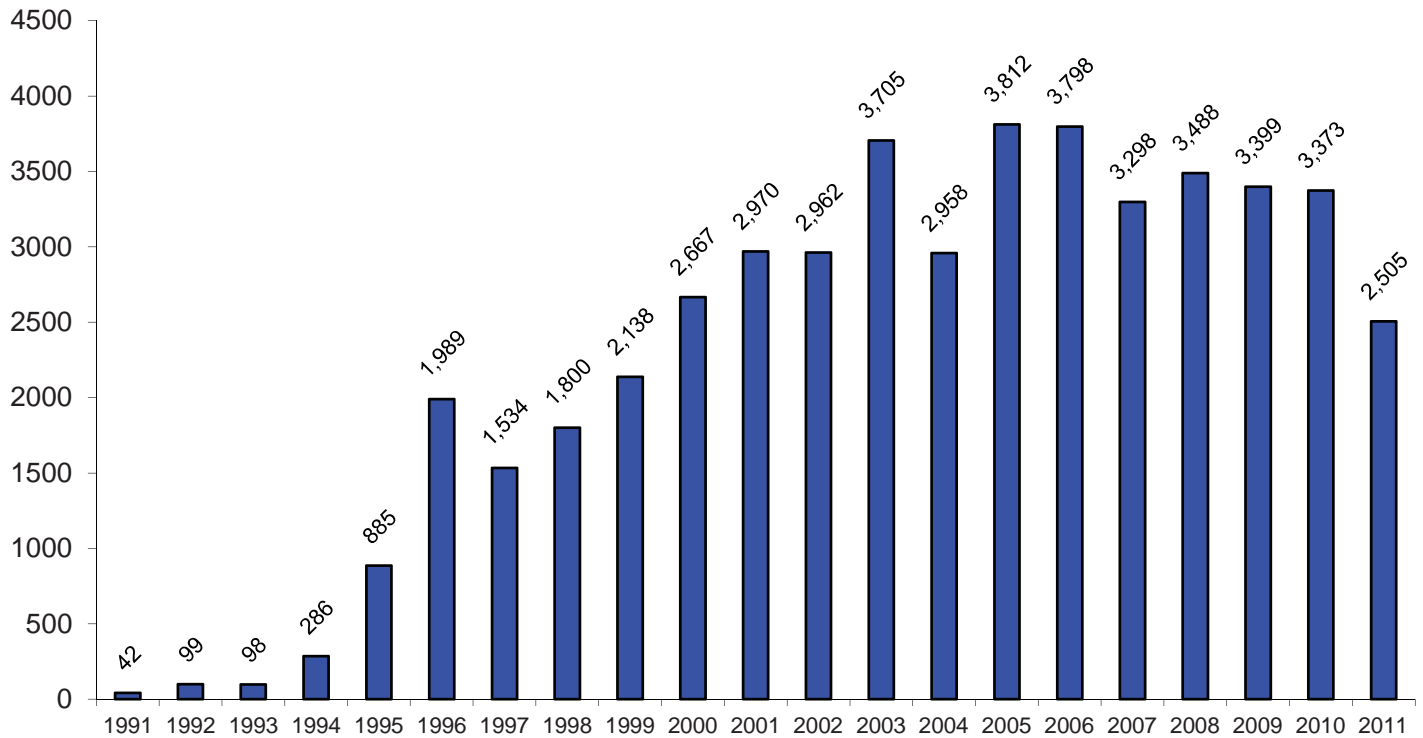
**Contracts by Academic Year
Beneficiary is Expected to Attend College
Under Plans B & C
As of September 30, 2011**



**Contracts in Payment Status
Plans B & C
As of September 30, 2011**



**Contracts Paid in Full
Under Plans B & C
As of September 30, 2011**



TESTIMONIALS

"In 1989 when our daughter was 2, we bought a four year MET contract. After graduating high school in 2005, she was accepted to Central Michigan University. Now that she has graduated from Central Michigan with a BA in Special Education Early Childhood, she is working at her dream job. In 2000, we also purchased a four year limited MET contract for our son, who graduated high school in June 2011. Though his contract was more expensive, it will still be the best way to pay for his college. Our experience with our MET contracts has been wonderful." Van and Tim Johnson, Purchasers

"MET contracts I purchased were my best investments ever!" Jim Decker, Purchaser

*Since 1988, 96% of high school graduates
with a MET contract have gone on to
attend a college or university.*



January 31, 2012

Ms. Robin Lott
Executive Director
Michigan Education Trust
P.O. Box 30198
Lansing, MI 48909

Dear Ms. Lott:

At your request, Gabriel, Roeder, Smith & Company ("GRS") has performed an actuarial soundness valuation of the Michigan Education Trust - Plans B and C ("MET") as of September 30, 2011. The purpose of this actuarial valuation is to evaluate the financial viability of the program as of September 30, 2011.

The actuarial soundness valuation results are based upon data and information, furnished by MET, concerning program benefits, financial transactions, and beneficiaries of MET as of September 30, 2011. We reviewed this information for internal and year-to-year consistency, but did not otherwise audit the data.

As of September 30, 2011, the present value of all future tuition obligations under contracts outstanding (and including estimated future administrative expenses) at that date is \$189.1 million. Fund assets as of September 30, 2011, including only the market value of program assets, are \$200.2 million. The difference between the market value of assets of \$200.2 million and program obligations of \$189.1 million represents a program surplus of \$11.1 million.

The actuarial soundness valuation involves actuarial calculations that require assumptions about future events. The major actuarial assumptions used in the actuarial soundness valuation were provided by and are the responsibility of MET. All calculations have been made in conformity with generally accepted actuarial principles and practices commonly applicable to similar types of arrangements.

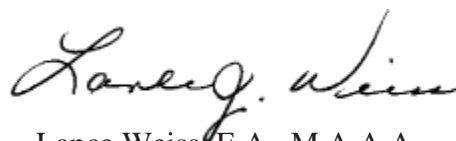
To the best of our knowledge, the information contained in the actuarial soundness valuation report is accurate and fairly presents the actuarial position of the Michigan Education Trust - Plans B and C as of September 30, 2011.

Respectfully submitted,

Gabriel, Roeder, Smith and Company



Alex Rivera, F.S.A., M.A.A.A.
Senior Consultant



Lance Weiss, E.A., M.A.A.A.
Senior Consultant

STATE OF MICHIGAN
OFFICE OF THE AUDITOR GENERAL
201 N. WASHINGTON SQUARE
LANSING, MICHIGAN 48913
(517) 334-8050
FAX (517) 334-8079

THOMAS H. MCTAVISH, C.P.A.
AUDITOR GENERAL

Independent Auditor's Report on
the Financial Statements

Mr. Andy Dillon, State Treasurer and Chair
Michigan Education Trust Board of Directors
and
Ms. Robin R. Lott, Executive Director
Michigan Education Trust
Richard H. Austin Building
Lansing, Michigan

Dear Mr. Dillon and Ms. Lott:

We have audited the statement of net assets; the statement of revenues, expenses, and changes in net assets; and the statement of cash flows of the Michigan Education Trust Plans B and C, a discretely presented component unit of the State of Michigan, as of and for the fiscal years ended September 30, 2011 and September 30, 2010. These financial statements are the responsibility of the Michigan Education Trust's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

As described in Note 1, the financial statements present only the Michigan Education Trust Plans B and C and do not purport to, and do not, present fairly the financial position of the State of Michigan or its component units, or the Michigan Education Trust Plan D, as of September 30, 2011 and September 30, 2010 and the changes in financial position and cash flows thereof for the fiscal years then ended in conformity with accounting principles generally accepted in the United States of America.

In our opinion, the financial statements referred to in the first paragraph present fairly, in all material respects, the financial position of the Michigan Education Trust Plans B and C as of September 30, 2011 and September 30, 2010 and the changes in financial position and cash flows for the fiscal years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated February 14, 2012 on our consideration of the Michigan Education Trust's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

The management's discussion and analysis is not a required part of the basic financial statements but is supplementary information required by the Governmental Accounting Standards Board. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

Sincerely,

Thomas H. McTavish, C.P.A.
Auditor General
February 14, 2012

MANAGEMENT'S DISCUSSION AND ANALYSIS

This is a discussion and analysis of the financial performance of the Michigan Education Trust (MET) Plans B and C for the fiscal years ended September 30, 2011 and September 30, 2010. MET is an Internal Revenue Code Section 529 qualified tuition program and is a discretely presented component unit of the State of Michigan, administratively located within the Department of Treasury. MET's management is responsible for the financial statements, notes to the financial statements, and this discussion.

Using the Financial Report

This financial report includes the report of independent auditors, management's discussion and analysis, the basic financial statements, and notes to the financial statements.

The reporting standards in Governmental Accounting Standards Board (GASB) Statement No. 34, *Basic Financial Statements - and Management's Discussion and Analysis - for State and Local Governments*, require a statement of net assets; a statement of revenues, expenses, and changes in net assets; and a statement of cash flows. These financial statements are interrelated and represent the financial status of MET Plans B and C.

The statement of net assets includes the assets, liabilities, and net assets at the end of the fiscal year. The statement of revenues, expenses, and changes in net assets presents the revenues earned and expenses incurred during the fiscal year. The statement of cash flows presents information related to cash inflows and outflows summarized by operating and investing activities.

Financial Analysis of MET Plans B and C

The MET Board of Directors approves an annual budget and the investment portfolio allocation. The Bureau of Investments, Department of Treasury, under the direction of the MET Board of Directors, is responsible for short-term and long-term investment of MET funds. The MET portfolio for Plans B and C is invested 100% in fixed income investments.

MET funds are invested to coincide with the students' expected years of high school graduation. After students activate their contracts, colleges and universities submit invoices to MET every semester for tuition and mandatory fees. In 2006, the MET Board approved an amendment allowing students 15 years from the expected year of high school graduation to completely use MET contract benefits. Prior to that change, students had 9 years to use MET contract benefits.

Annually, the actuary determines the actuarial soundness of each MET plan. Key factors used in the soundness analysis are tuition increases (short-term and long-term), investment performance, and college selection by students and purchasers.

Comparison of Current Year and Prior Year Results

Condensed Financial Information From the Statement of Net Assets

As of September 30

(In Thousands)

	<u>2011</u>	<u>2010</u>	<u>2009</u>
Current assets	\$ 85,667	\$ 103,626	\$ 156,918
Noncurrent assets	114,729	138,751	142,442
Total assets	<u>\$ 200,396</u>	<u>\$ 242,377</u>	<u>\$ 299,360</u>
Current liabilities	\$ 63,011	\$ 77,008	\$ 95,008
Noncurrent liabilities	126,262	136,894	181,850
Total liabilities	<u>\$ 189,274</u>	<u>\$ 213,902</u>	<u>\$ 276,858</u>
Net assets - Restricted	<u>\$ 11,122</u>	<u>\$ 28,475</u>	<u>\$ 22,502</u>
Total net assets	<u><u>\$ 11,122</u></u>	<u><u>\$ 28,475</u></u>	<u><u>\$ 22,502</u></u>

The overall financial position of MET Plans B and C for the fiscal years ended September 30, 2011 and September 30, 2010 is positive and shows net assets of \$11.1 million and \$28.5 million, respectively. The net assets decreased by \$17.4 million in fiscal year 2010-11, which was due to decreases in fair value of investments at year-end and a change in the discount rate and tuition increase assumption. The net assets increased by \$5.9 million in fiscal year 2009-10 due to an operating gain of \$5.9 million.

Current assets decreased by \$18.0 million in fiscal year 2010-11 and decreased by \$53.3 million in fiscal year 2009-10 primarily because of the decrease in cash and cash equivalents that were used to pay tuition benefit payments.

Noncurrent assets decreased by \$24.0 million in fiscal year 2010-11 and decreased by \$3.7 million in fiscal year 2009-10. The decreases were a result of the MET Plans B and C being closed to new contracts and the liquidation of investments to meet the increased tuition benefit payments.

Total liabilities decreased by \$24.6 million in fiscal year 2010-11 and decreased by \$62.9 million in fiscal year 2009-10. The tuition benefits payable decreases were due to MET Plans B and C being closed to new contracts and the continuing tuition contract payments made to colleges.

Condensed Financial Information
From the Statement of Revenues, Expenses, and Changes in Net Assets
Fiscal Years Ended September 30
(In Thousands)

	2011	2010	2009
Operating revenues			
Interest and dividends income	\$ 3,340	\$ 4,482	\$ 7,393
Net increase (decrease) in the fair value of investments	(942)	3,777	7,749
Other miscellaneous income	28	29	39
Total operating revenues	<u>\$ 2,427</u>	<u>\$ 8,288</u>	<u>\$ 15,181</u>
Operating expenses			
Salaries and other administrative expenses	\$ 846	\$ 913	\$ 792
Tuition benefit expense	18,933	1,403	20,275
Total operating expenses	<u>\$ 19,779</u>	<u>\$ 2,315</u>	<u>\$ 21,067</u>
Operating income (loss)	<u>\$ (17,352)</u>	<u>\$ 5,973</u>	<u>\$ (5,886)</u>
Increase (Decrease) in net assets	\$ (17,352)	\$ 5,973	\$ (5,886)
Net assets - Beginning of fiscal year	<u>28,475</u>	<u>22,502</u>	<u>28,388</u>
Net assets - End of fiscal year	<u><u>\$ 11,122</u></u>	<u><u>\$ 28,475</u></u>	<u><u>\$ 22,502</u></u>

Interest and dividends income decreased by \$1.1 million in fiscal year 2010-11 and decreased by \$2.9 million in fiscal year 2009-10. The decreases were attributed to decreases in investments held during the fiscal year.

The **net increase (decrease) in the fair value of investments** decreased by \$4.7 million in fiscal year 2010-11 and decreased by \$4.0 million in fiscal year 2009-10 because of decreases in investment fair values and gains and losses on sold investments. The actual investment rate of return was 1.2% in fiscal year 2010-11 and 3.1% in fiscal year 2009-10.

Tuition benefit expense increased by \$17.5 million in fiscal year 2010-11 and decreased by \$18.9 million in fiscal year 2009-10. The increase and decrease in both fiscal years resulted from the change in the present value of the future tuition benefit obligation.

Condensed Financial Information
From the Statement of Cash Flows
Fiscal Years Ended September 30
(In Thousands)

	<u>2011</u>	<u>2010</u>	<u>2009</u>
Net cash provided (used) by:			
Operating activities	\$ (41,076)	\$ (59,790)	\$ (75,260)
Investing activities	25,224	5,391	29,599
Net cash provided (used) - All activities	<u>\$ (15,852)</u>	<u>\$ (54,399)</u>	<u>\$ (45,661)</u>
Cash and cash equivalents - Beginning of fiscal year	<u>93,038</u>	<u>147,437</u>	<u>193,099</u>
 Cash and cash equivalents - End of fiscal year	 <u>\$ 77,186</u>	 <u>\$ 93,038</u>	 <u>\$ 147,437</u>

The **net cash used by operating activities** decreased by \$18.7 million in fiscal year 2010-11 and decreased by \$15.5 million in fiscal year 2009-10. The decreases in cash used by operating activities in both fiscal years were primarily the result of decreases in tuition contract payments to colleges and refund designees.

The **net cash provided by investing activities** increased by \$19.8 million in fiscal year 2010-11 and decreased by \$24.2 million in fiscal year 2009-10. The increase in cash provided in fiscal year 2010-11 resulted when some of the investments matured and the proceeds from the long-term portfolio were used to make tuition payments. The decrease in cash provided by investing activities in fiscal year 2009-10 resulted because of the decreased amount of cash available for investing purposes.

Overall, the **cash and cash equivalents - end of fiscal year** decreased by \$15.9 million in fiscal year 2010-11 and decreased by \$54.4 million in fiscal year 2009-10.

Factors Impacting Future Periods

It is expected that Michigan public universities may adopt higher tuition increases next year if State appropriated funds decrease.

MET Plans B and C reached the peak matriculation period during fiscal year 2005-06. During fiscal year 2011-12, 3,724 students will be eligible to begin using MET contracts to attend college along with 6,964 students currently in the process of using MET contracts. After fiscal year 2011-12, the number of students expected to enroll in college under MET Plans B and C will continue to decrease significantly because MET has fulfilled its contractual obligations for the majority of these contract holders and has not offered additional enrollments in these plans since 1990.

MICHIGAN EDUCATION TRUST PLANS B AND C

Statement of Net Assets

As of September 30

	<u>2011</u>	<u>2010</u>
ASSETS		
Current assets:		
Cash and cash equivalents (Note 3)	\$ 77,186,293	\$ 93,038,227
Amounts due from MET Program (Plan D)	3,029,277	2,704,865
Amounts due from primary government	4,825,660	4,878,778
Interest and dividends receivable	625,920	842,905
Amounts due from others		2,160,793
Total current assets	<u>\$ 85,667,150</u>	<u>\$ 103,625,567</u>
Noncurrent assets:		
Investments (Note 3)	<u>114,728,669</u>	<u>138,750,515</u>
Total assets	<u>\$ 200,395,819</u>	<u>\$ 242,376,082</u>
LIABILITIES		
Current liabilities:		
Tuition benefits payable (Note 4)	\$ 63,000,000	\$ 77,000,000
Compensated absences	11,495	7,595
Total current liabilities	<u>\$ 63,011,495</u>	<u>\$ 77,007,595</u>
Noncurrent liabilities:		
Tuition benefits payable (Note 4)	126,088,688	136,748,311
Compensated absences	173,432	145,652
Total liabilities	<u>\$ 189,273,615</u>	<u>\$ 213,901,558</u>
NET ASSETS		
Net assets - Restricted	<u>\$ 11,122,204</u>	<u>\$ 28,474,524</u>
Total net assets	<u><u>\$ 11,122,204</u></u>	<u><u>\$ 28,474,524</u></u>

The accompanying notes are an integral part of the financial statements.

MICHIGAN EDUCATION TRUST PLANS B AND C
Statement of Revenues, Expenses, and Changes in Net Assets
Fiscal Years Ended September 30

	<u>2011</u>	<u>2010</u>
OPERATING REVENUES		
Interest and dividends income	\$ 3,340,343	\$ 4,481,649
Net increase (decrease) in the fair value of investments	(941,972)	3,776,935
Other miscellaneous income	28,409	29,455
Total operating revenues	<u>\$ 2,426,779</u>	<u>\$ 8,288,039</u>
OPERATING EXPENSES		
Salaries and other administrative expenses	\$ 846,198	\$ 912,605
Tuition benefit expense (Note 5)	18,932,901	1,402,713
Total operating expenses	<u>\$ 19,779,099</u>	<u>\$ 2,315,318</u>
Operating income (loss)	<u>\$ (17,352,320)</u>	<u>\$ 5,972,721</u>
Increase (Decrease) in net assets	\$ (17,352,320)	\$ 5,972,721
Net assets - Beginning of fiscal year	<u>28,474,524</u>	<u>22,501,803</u>
Net assets - End of fiscal year	<u><u>\$ 11,122,204</u></u>	<u><u>\$ 28,474,524</u></u>

The accompanying notes are an integral part of the financial statements.

MICHIGAN EDUCATION TRUST PLANS B AND C

Statement of Cash Flows

Fiscal Years Ended September 30

	<u>2011</u>	<u>2010</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Interest and dividends received	\$ 3,557,327	\$ 4,744,063
Contract payments	(43,591,624)	(64,353,192)
Administrative and other expenses paid	(1,070,266)	(210,108)
Application and other fees collected	28,409	29,455
Net cash provided (used) by operating activities	<u>\$ (41,076,154)</u>	<u>\$ (59,789,782)</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of investment securities	\$ (15,290,401)	\$ (45,897,259)
Proceeds from sale and maturities of investment securities	40,514,621	51,287,917
Net cash provided (used) by investing activities	<u>\$ 25,224,220</u>	<u>\$ 5,390,658</u>
Net cash provided (used) - All activities	\$ (15,851,934)	\$ (54,399,124)
Cash and cash equivalents - Beginning of fiscal year	<u>93,038,227</u>	<u>147,437,351</u>
Cash and cash equivalents - End of fiscal year	<u><u>\$ 77,186,293</u></u>	<u><u>\$ 93,038,227</u></u>
RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES		
Operating income (loss)	\$ (17,352,320)	\$ 5,972,721
Adjustments to reconcile operating income (loss) to net cash provided (used) by operating activities:		
Unrealized and realized (gains) losses	941,972	(3,776,935)
Changes in assets and liabilities:		
Amounts due from MET Program (Plan D)	(324,412)	681,252
Amounts due from others	16,447	62,445
Amounts due from primary government	53,117	(34,868)
Amounts due from sale of investment		(82,792)
Interest and dividends receivable	216,985	345,206
Compensated absences	31,680	(6,332)
Tuition benefits payable	<u>(24,659,623)</u>	<u>(62,950,479)</u>
Net cash provided (used) by operating activities	<u><u>\$ (41,076,154)</u></u>	<u><u>\$ (59,789,782)</u></u>

The accompanying notes are an integral part of the financial statements.

NOTES TO THE FINANCIAL STATEMENTS

Note 1 Basis of Presentation and Reporting Entity

a. Basis of Presentation

The financial statements of the Michigan Education Trust (MET) Plans B and C have been prepared in accordance with accounting principles generally accepted in the United States of America as applicable to governmental units.

b. Reporting Entity

MET was created under Act 316, P.A. 1986 (Sections 390.1421 - 390.1444 of the *Michigan Compiled Laws*), to operate a prepaid college tuition program. MET is governed by a 9-member Board of Directors that consists of 1 ex-officio member (the State Treasurer, acting as chair) and 8 public members who are appointed by the Governor with the advice and consent of the Senate. MET is administratively located within the Department of Treasury. The State Treasurer, as MET's agent, may not commingle funds and must maintain a separate bank account for MET. MET is a proprietary component unit of the State of Michigan and is reported as such in the *State of Michigan Comprehensive Annual Financial Report*. The accompanying financial statements present only MET Plans B and C. Accordingly, they do not purport to, and do not, present fairly the financial position and changes in financial position and cash flows of the State of Michigan or its component units, or MET Plan D, in conformity with accounting principles generally accepted in the United States of America as applicable to governmental units.

Act 316, P.A. 1986, empowers MET, on behalf of itself and the State of Michigan, to enter into a contract with a purchaser which provides that, in return for a specified actuarially determined payment, MET will provide a Michigan child's undergraduate tuition at any Michigan public university or community college. The purchase amount is based on several factors, including tuition costs, anticipated investment earnings, anticipated tuition rate increases, and the type of contract purchased. MET offers a full benefits contract, a limited benefits contract, and a community college contract. MET's property, income, and operations have been statutorily exempted from all taxation by the State and its political subdivisions. The Act and the contracts specifically provide that the State is not liable if MET becomes actuarially unsound. In that event, the contracts provide for refunds to participants.

As of September 30, 2011, there have been 19 enrollment periods for MET. The 1988, 1989, and 1990 enrollments are known as Plans B and C. The 1995, 1997, 1998, 1999, 2000, 2002, 2003, 2004, 2005, 2006, 2007 (two enrollment periods), 2008, 2009, 2010, and 2011 enrollments are known as Plan D. The Plan D enrollments are accounted for and reported separately from the Plans B and C enrollments. These financial statements report only Plans B and C enrollments. Separate financial statements and actuarial valuation of the Plan D enrollments are available from the MET office at P.O. Box 30198, Lansing, Michigan 48909.

Note 2 Summary of Significant Accounting Policies

a. Measurement Focus and Basis of Accounting

The financial statements contained in this report are prepared using the economic resources measurement focus and the accrual basis of accounting as provided by accounting principles generally accepted in the United States of America as applicable to governmental units. Under the accrual basis of accounting, revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of cash flows. Tuition benefit expense represents accretion of the tuition benefits obligation (see Notes 4 and 5).

As allowed by Governmental Accounting Standards Board (GASB) Statement No. 20, *Accounting and Financial Reporting for Proprietary Funds and Other Governmental Entities That Use Proprietary Fund Accounting*, MET follows all GASB pronouncements and those Financial Accounting Standards Board (FASB) Statements and Interpretations, Accounting Principles Board (APB) Opinions, and Accounting Research Bulletins of the Committee on Accounting Procedures that were issued on or before November 30, 1989, except those that conflict with a GASB pronouncement. The FASB pronouncements issued after November 30, 1989 are not followed in the preparation of the accompanying financial statements.

b. Assets, Liabilities, and Net Assets

- (1) Cash and Cash Equivalents: Cash and cash equivalents reported on the statement of net assets include deposits with financial institutions and short-term investments with original maturities of less than three months used for cash management rather than investing activities.
- (2) Investments: MET's deposits and investments are held in a fiduciary capacity by the State Treasurer. Act 316, P.A. 1986, authorizes the MET Board of Directors to invest MET's assets in any instrument, obligation, security, or property that it considers to be appropriate. The Act also authorizes the pooling of MET's assets with assets of the State, such as the pension funds, for investment purposes. Investments are carried at fair value (see Note 3).
- (3) Liabilities: The actuarial present value of the future tuition benefits obligation is recorded as a current and noncurrent liability of MET (see Note 4).
- (4) Net Assets: MET's net assets represent the investment appreciation and the investment revenue in excess of the actuarial present value of the future tuition benefits obligation and expenses (see Note 4). Net assets are restricted because of the contractual obligations MET must adhere to on behalf of the purchasers and beneficiaries for which prepaid tuition was collected and invested. The enabling legislation for MET is Act 316, P.A. 1986. Section 17 of the Act indicates that the assets of the trust shall be preserved, invested, and expended solely pursuant to and for the purposes set forth in the Act and shall not be loaned or otherwise transferred or used by the State for any purpose other than the purposes of the Act.

Note 3 Deposits and Investments

a. General Information

In accordance with GASB Statement No. 40, *Deposit and Investment Risk Disclosures*, policies and practices with respect to custodial credit risk, foreign currency risk, interest rate risk, credit risk, and concentration of credit risk are discussed in the following paragraphs.

b. Deposits

(1) Custodial Credit Risk

Custodial credit risk for deposits is the risk that, in the event of the failure of a depository financial institution, MET will not be able to recover deposits or will not be able to recover collateral securities that are in the possession of an outside party. MET does not have a policy for custodial credit risk for deposits.

At the end of fiscal year 2010-11, the carrying amount of MET's deposits for Plans B and C and the amount reflected in the accounts of the banks was \$25,552,078. At the end of fiscal year 2009-10, the carrying amount of MET's deposits for Plans B and C and the amount reflected in the accounts of the banks was \$23,794,678. The September 30, 2011 and September 30, 2010 balances were covered by federal depository insurance or collateral held with MET's agent in MET's name and, therefore, were not exposed to custodial credit risk.

(2) Foreign Currency Risk

Foreign currency risk for deposits is the risk that changes in exchange rates will adversely affect the fair value of a deposit. As of September 30, 2011 and September 30, 2010, MET had no foreign deposits.

c. Investments

(1) Interest Rate Risk

Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. MET does not have a policy to restrict interest rate risk for long-term investments.

The following table shows the fair value of investments for Plans B and C by investment type and in total (in millions) at September 30, 2011:

	Fair Value	Investment Maturities			
		Less Than 1 Year	1 to 5 Years	6 to 10 Years	More Than 10 Years
Investments:					
Commercial paper	\$ 51.6	\$ 51.6	\$	\$	\$
U.S. agencies - sponsored	11.6	4.7	3.9	3.0	
Foreign government - sponsored	4.0	4.0			
Corporate bonds and notes	99.1	37.1	51.3	10.7	
Total investments	<u>\$ 166.3</u>	<u>\$ 97.4</u>	<u>\$ 55.2</u>	<u>\$ 13.7</u>	<u>\$ 0</u>
Less investments reported as "cash equivalents" on statement of net assets	<u>(51.6)</u>				
Total investments	<u>\$ 114.7</u>				
<u>As Reported on the Statement of Net Assets</u>					
Noncurrent restricted investments	<u>\$ 114.7</u>				
Total investments	<u>\$ 114.7</u>				

The following table shows the fair value of investments for Plans B and C by investment type and in total (in millions) at September 30, 2010:

	Fair Value	Investment Maturities			
		Less Than 1 Year	1 to 5 Years	6 to 10 Years	More Than 10 Years
Investments:					
Commercial paper	\$ 69.2	\$ 69.2	\$	\$	\$
U.S. agencies - sponsored	21.7		8.8	12.9	
Foreign government - sponsored	4.0		4.0		
Corporate bonds and notes	113.0	17.0	85.2	10.8	
Total investments	<u>\$ 207.9</u>	<u>\$ 86.2</u>	<u>\$ 98.0</u>	<u>\$ 23.7</u>	<u>\$ 0</u>
Less investments reported as "cash equivalents" on statement of net assets	<u>(69.2)</u>				
Total investments	<u>\$ 138.7</u>				
<u>As Reported on the Statement of Net Assets</u>					
Noncurrent restricted investments	<u>\$ 138.7</u>				
Total investments	<u>\$ 138.7</u>				

(2) Credit Risk

Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. MET limits investments in commercial paper, at the time of purchase, to the top two ratings issued by two national rating services: ratings of A-1 and A-2 from Standard & Poor's and ratings of P-1 and P-2 from Moody's Investors Service. MET's policy also limited investments in corporate bonds and mutual bond funds, at the time of purchase, to the top four ratings of the two rating services: ratings of AAA, AA, A, and BBB from Standard & Poor's and ratings of Aaa, Aa, A, and Baa from Moody's Investors Service. As of September 30, 2011, the fair value and credit quality ratings of investments were as follows:

Investment	Fair Value	Credit Quality Rating	
		Standard & Poor's	Moody's Investors Service
AT&T	\$ 3,066,897	A-	A2
Avon Products, Inc.	2,626,022	BBB+	A2
Bank of America Corp.	3,966,876	A	Baa1
Caterpillar Financial Services Corp.	4,570,335	A	A2
Dell Inc.	2,543,470	A-	A2
Eaton Corp.	3,193,854	A-	A3
Estee Lauder Companies Inc.	3,428,751	A	A2
Federal Home Loan Bank	8,620,621	AA+	Aaa
Federal Farm Credit	3,038,640	AA+	Aaa
General Electric Capital Corp.	13,315,382	AA+	Aa2
Illinois Tool Works Inc.	3,284,439	A+	A1
JPMorgan Chase	2,510,310	A+	Aa3
KfW	4,003,360	AA	Aa3
Oracle Corp.	1,731,118	A	A1
Pfizer Inc.	3,051,228	AA	A1
Procter & Gamble Company	3,223,725	AA-	Aa3
Seariver Maritime Financial Holdings, Inc.	26,494,614	AAA	Aaa
Shell International Finance B.V.	4,311,516	AA	Aa1
Target Corp.	2,915,557	A+	A2
US Central Federal Credit Union	5,002,165	AA+	Aaa
Volkswagen International Finance N.V.	3,010,422	A-	A3
Wal-Mart Stores, Inc.	2,656,863	AA	Aa2
Wells Fargo & Comp	4,162,504	AA-	A2
Total fair value	<u>\$114,728,669</u>		

As of September 30, 2010, the fair value and credit quality ratings of investments were as follows:

Investment	Fair Value	Credit Quality Rating	
		Standard & Poor's	Moody's Investors Service
American Honda Finance Corp.	\$ 5,442,206	A+	A1
AT&T	3,056,955	A	A2
Avon Products, Inc.	2,695,200	A-	A2
Bank of America Corp.	4,271,476	A	A2
Caterpillar Financial Services Corp.	4,687,703	A	A2
Dell Inc.	2,602,968	A-	A2
Eaton Corp.	3,274,965	A-	A3
Estee Lauder Companies Inc.	3,430,305	A	A2
Federal Home Loan Bank	15,701,410	AAA	Aaa
Federal National Mortgage Association	6,020,712	AAA	Aaa
General Electric Capital Corp.	13,561,376	AA+	Aa2
Illinois Tool Works Inc.	3,404,634	A+	A1
John Deere Capital Corp.	3,002,655	A	A2
KfW	4,021,200	AAA	Aaa
Oracle Corp.	1,722,022	A	A2
Pfizer Inc.	3,157,899	AA	A1
Procter & Gamble Company	3,275,709	AA-	Aa3
Seariver Maritime Financial Holdings, Inc.	25,778,655	AAA	Aaa
Shell International Finance B.V.	12,908,224	AA	Aa1
Target Corp.	2,921,711	A+	A2
TJX Companies, Inc.	2,768,660	A	A3
US Central Federal Credit Union	5,042,720	AAA	Aaa
Wal-Mart Stores, Inc.	2,676,655	AA	Aa2
Walt Disney Company	3,324,495	A	A2
Total fair value	<u>\$138,750,515</u>		

(3) Custodial Credit Risk

Custodial credit risk for investments is the risk that, in the event of the failure of the counterparty to a transaction, MET will not be able to recover the value of its investment or collateral securities that are in the possession of an outside party. MET's investments are registered in its name and, therefore, are not subject to custodial credit risk. MET does not have an investment policy for custodial credit risk.

(4) Concentration of Credit Risk

Concentration of credit risk is the risk of loss attributed to the magnitude of MET's investments with a single issuer. MET does not have a policy to limit the concentration of

credit risk. At September 30, 2011, MET had the following investments that represented 5% or more of total investments:

Investment	Fair Value	Credit Quality Rating	
		Standard & Poor's	Moody's Investors Service
Federal Home Loan Bank	\$ 8,620,621	AA+	Aaa
Seariver Maritime Financial Holdings, Inc.	\$26,494,614	AAA	Aaa
General Electric Capital Corp.	\$13,315,382	AA+	Aa2

At September 30, 2010, MET had the following investments that represented 5% or more of total investments:

Investment	Fair Value	Credit Quality Rating	
		Standard & Poor's	Moody's Investors Service
Federal Home Loan Bank	\$15,701,410	AAA	Aaa
Seariver Maritime Financial Holdings, Inc.	\$25,778,655	AAA	Aaa
General Electric Capital Corp.	\$13,561,376	AA+	Aa2
Shell International Finance B.V.	\$12,908,224	AA	Aa1

(5) Foreign Currency Risk

Foreign currency risk for investments is the risk that changes in exchange rates will adversely affect the fair value of investments. As of September 30, 2011 and September 30, 2010, MET had no investments subject to foreign currency risk.

Note 4 Tuition Benefits Payable

The standardized measurement of the total benefits obligation of MET is the actuarial present value of the future tuition benefits obligation that will be paid in future years. The tuition benefits obligation is actuarially calculated by projecting the weighted average tuition cost, including mandatory fees, at the assumed annual rate of increase and then calculating the expected present value of the future distributions from the trust based on the investment income and discount rate assumptions. The following table shows the net value of total assets less compensated absences, the present value of total tuition benefits obligation, and the net assets of MET Plans B and C (in millions) as of September 30:

	2011	2010
Net value of assets less compensated absences	\$200.2	\$242.2
Present value of total tuition benefits obligation	189.1	213.7
Net value of assets in excess of tuition benefits obligation	\$ 11.1	\$ 28.5
Net value of assets as a percentage of total tuition benefits obligation	105.9%	113.3%

The most important assumptions used in the actuarial valuations include the following:

- (1) The investment yield applied to expected future cash flows to determine present value was 1.38% as of September 30, 2011 and 2.20% as of September 30, 2010. This investment yield approximates the expected investment earnings over the lifetime of the present tuition benefit contracts. It is premised that expected benefit payments will be diversified in duration to allow MET to invest at the assumed investment yield of 1.38% and to also be able to liquidate its investments in order to meet future benefit payments while still earning the investment yield of 1.38%.
- (2) For fiscal year 2010-11, the projected tuition increase was 7.10% compounded annually for all future years. The MET Board of Directors considered the relationship of tuition increases to the consumer price index in determining the tuition increase assumption of 7.10%.
- (3) There was no tax effect from federal income tax.
- (4) MET will pay 110% of the MET weighted average tuition in benefits and refunds.

Presented below are the key assumptions used in the actuarial valuations for Plans B and C:

	Fiscal Years				
	2010-11	2009-10	2008-09	2007-08	2006-07
Tuition increase	7.10%	6.50%	6.50%	7.30%	7.30%
Tuition increase - long-term	7.10%	6.50%	6.50%	7.30%	7.30%
Present value discount rate	1.38%	2.20%	2.20%	4.75%	4.75%

The following summarizes the tuition benefits payable (in millions) as of and for the fiscal years ended September 30, 2011 and September 30, 2010:

Balance at October 1, 2009	\$ 276.7
Tuition benefit expense provision	1.4
Payments	(64.4)
Balance at September 30, 2010	\$ 213.7
Tuition benefit expense provision	18.9
Payments	(43.6)
Balance at September 30, 2011	<u>\$ 189.1</u>

The amounts due within one year for tuition benefits payable for the fiscal years ended September 30, 2011 and September 30, 2010 are \$63.0 million and \$77.0 million, respectively. The actuarial assumptions described in this note have a significant impact on the tuition benefits liability. Actual results may differ from the assumptions utilized.

Note 5 Tuition Benefit Expense

Tuition benefit expense is recognized each year and reflects changes in the present value of the tuition benefits payable for increases or decreases in tuition payments compared to actuarial tuition assumptions. The actuarial assumptions adopted by the MET Board of Directors have a significant impact on the calculation of the tuition benefit expense.

Note 6 Tax Status

On November 8, 1994, the U.S. Court of Appeals for the Sixth Circuit ruled that MET is an integral part of the State of Michigan; thus, the investment income realized by MET is not currently subject to federal income tax.

Distributions made in excess of contributions (whether to the refund designee or the beneficiary or to a college on behalf of the beneficiary) are taxable income to the refund designee or the beneficiary. After January 1, 2002, these excess distributions are no longer subject to federal income tax if used for qualified higher education expenses. The federal Pension Protection Act enacted in August 2006 provides permanent tax exemption for Internal Revenue Code Section 529 qualified tuition programs.

On August 20, 1996, the Small Business Job Protection Act of 1996 (known as the "1996 Tax Act") was signed into law. The 1996 Tax Act included a provision adding a new section to the Internal Revenue Code of 1986 defining "qualified tuition programs." A qualified tuition program is generally exempt from income tax but is subject to unrelated business income tax. MET has no unrelated business income.

In May 1997, MET submitted a request for ruling to the Internal Revenue Service (IRS) for verification that MET is in compliance with the 1996 Tax Act. On December 23, 1997, the IRS issued a favorable ruling, which confirms that MET meets the requirements for exemption from federal income tax as a state qualified tuition program described in Section 529 of the Internal Revenue Code.

Note 7 Risk Management

MET participates in the State of Michigan's (primary government) risk management program. The State is self-insured for most general liability and property losses; portions of its employee insurance benefit and bonding programs; and automobile liability, workers' compensation, and unemployment claims. The State Sponsored Group Insurance Fund and Risk Management Fund (internal service funds) have been established by the State to account for these self-insured risk management programs. As a participant, MET recognizes expenses for payments made to the State in a manner similar to purchasing commercial insurance. Charges to finance the self-insured programs are based on estimates of amounts needed to pay prior and current year claims as determined annually by the Department of Technology, Management, and Budget.

Note 8 Pension Plans

MET employees are State classified employees who are covered by the State Employees' Retirement System Defined Benefit or Defined Contribution Plans. Detail and data regarding the Plans' descriptions, accounting policies, vesting and eligibility requirements, actuarial cost methods and assumptions, funding status and requirements, and 10-year historical trend information are provided in the Plans'

detailed financial reports. State statutes provide retired employees with other postemployment benefits, such as health, dental, vision, and life insurance coverage based on vesting and other requirements. The cost of retiree health care and other benefits is allocated by the Office of Retirement Services and funded on a pay-as-you-go basis.

MET was billed and paid an average 37.4% and 33.3% of its payroll costs for pension charges and retiree postemployment benefits in fiscal years 2010-11 and 2009-10, respectively. The Plans' detailed financial statements can be obtained from the Office of Retirement Services, Department of Technology, Management, and Budget, 7150 Harris Drive, P.O. Box 30171, Lansing, Michigan 48909.

CONTRACT AMENDMENT

Please keep this notice with your MET file:

Amendment of Full Benefits, Limited Benefits and Community College Contracts:

At the Michigan Education Trust (MET) Board of Director's meeting held on September 22, 2011, the Board voted approval of an Amendment to the defined term "Appointee" on all contracts purchased from 1988-2009.

The definition was expanded to allow a Purchaser to select an Appointee as successor Purchaser in the event of the death or disability of the Purchaser:

SECTION 1. DEFINITIONS OF CONTRACT TERMS Appointee means the Person named in the Contract Signature Page, who will receive correspondence concerning the Contract and, in addition, the Person whom the Purchaser may select to be the Refund Designee and/or the successor Purchaser upon the death or incapacity of the Purchaser.

This language is already in contracts purchased during the 2010 and future enrollment periods.

To name an Appointee listed as successor Purchaser requires submission of form 4502 "Request to Add/Change Appointee." The Purchaser must sign and date the form.

If you currently have an Appointee listed on your MET contract and would like to name them as successor Purchaser, you may write in "Current" in the "New Appointee" name section and check "Yes" after "Do you want the Appointee to become the Purchaser in the event of the Contract Purchaser's death?" You may copy the attached form if needed.

If you would like to add an Appointee, please complete the form and submit to MET. You may indicate on the form if the Appointee is to be named successor Purchaser.

Contract Number(s)

Michigan Education Trust Request to Add/Change Appointee

Issued under Public Act 316 of 1986. Filing is mandatory.

PURCHASER INFORMATION

Name	Social Security Number
Street Address	Daytime Telephone ()
City, State, ZIP Code	E-mail Address

NEW APPOINTEE

Name	Social Security Number
Street Address	Telephone Number ()
City, State, ZIP Code	E-mail Address

As purchaser of the above Michigan Education Trust (MET) contract, I request that MET add/change the person named as Appointee to the person listed above.

Signature of Purchaser	Date
------------------------	------

Do you wish the Appointee to become the Purchaser in the event of the Contract Purchaser's Death? ☐ Yes ☐ No

MAIL TO:
Michigan Education Trust
P.O. Box 30198
Lansing, Michigan 48909
Fax: (517) 373-6967

Fold here

1st Class
Postage
Required

Michigan Education Trust
P.O. Box 30198
Lansing MI 48909

Fold here

Contract Number(s)

Michigan Education Trust Change of Address

It is important that we have correct addresses and phone numbers. Please notify us when a **permanent address** change is made. This will enable us to mail the appropriate individual important program information such as tax information used for income tax purposes. The MET contract is a legal document; therefore, any changes to the contract must be made in writing to the MET office and mailed (or faxed) to the address listed below. Either the Purchaser, Beneficiary or Appointee must sign this form. If change of address applies to more than one Beneficiary (student), please copy this form and submit a separate form for each Beneficiary (student).

This change of address applies to (check all that apply):

☐ Purchaser

☐ Beneficiary (student)

☐ Appointee

Name

E-mail Address

New Address

Daytime Telephone

()

City, State, ZIP Code

The Purchaser's signature is required to change Purchaser address. Purchaser may also sign to change address for an Appointee and a Beneficiary under 18 years of age.

Purchaser Signature

Date

The Beneficiary must be 18 years of age and can only change his/her address.

Beneficiary Signature

Date

The Appointee's signature is required to change Appointee's address. Appointee may also sign to change address for the Purchaser and a Beneficiary under 18 years of age.

Appointee Signature

Date

MAIL TO:
Michigan Education Trust
P.O. Box 30198
Lansing, Michigan 48909

Fax:
(517) 373-6967

Fold here

1st Class
Postage
Required

Michigan Education Trust
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Susan Bailey
Analyst

Jchon Patton
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Analyst

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